

## Good data makes for better decisions.



To make effective decisions, you need to see an accurate and detailed picture in terms of business and customers. But with data growing at an average rate of 56% per year, it's simply impossible to manually sift through numerous data sources to collect relevant data. Managers and executives can easily become overwhelmed and make poor decisions based on incomplete or inaccurate information.

Sage 100 ERP (formerly Sage ERP MAS 90 and 200) Intelligence Reporting is the answer to spreadsheet chaos and data fragmentation. Built for the needs of small and midsized businesses, it has tools to **control, automate, and analyze** your data across all areas of your business so you can make better decisions to help grow your business.

Intelligence Reporting accesses the information already contained in Sage 100 ERP and gives you a **secure environment** to run and store reports. It has user-friendly features that help reduce the learning curve, like intuitive **drag-and-drop** tools that make it simple to design reports, and it uses a familiar Microsoft® Excel® environment to create, view, and edit reports in.

Intelligence Reporting automates the reporting process to streamline your efforts, resulting in greater efficiency. Not only can your personnel run reports at the **click of a button**, they can also schedule them to run at the most optimum time of day, for example during off-peak hours, and then **automatically distribute** them in the required format to those who need to see them.

Easily implemented, Intelligence Reporting requires **minimal IT support**. Intelligence Reporting connects seamlessly with Sage 100 ERP and enables you to pull data from most external systems, allowing data consolidation from ODBC-compliant databases across the company.

To gain insight, you can create **interactive dashboards** with Key Performance Indicators that let you quickly see the information you need, either textually or graphically, and **drill down capabilities** give you further insight into the numbers. With immediate visibility into all process statuses, your managers and executives will be able to make informed decisions quickly.

With additional Intelligence Reporting module components available, you have the flexibility to build a **robust reporting** system that does what you need it to do and fits your business's unique reporting needs.

Get your data under control, turn it into useful information, and get up to a 25% increase in reporting productivity with Sage 100 ERP Intelligence Reporting.

### Benefits

- Quickly identify and respond to trends using customizable dashboards.
- Use drag-and-drop formulas to easily create and manage financial reporting.
- Develop in-depth financial, operational, customer, and vendor reports.
- Efficiently view, manipulate, analyze, and distribute reports in a familiar Excel format.
- Effortlessly consolidate data from multiple companies, divisions, and databases.
- View your organisation in many different ways through flexible Reporting Trees and Reporting Groups.
- Extract up-to-the minute high-level summaries, account groupings, or detailed transactions.

“What I like most about Sage Intelligence is the ability to create financial and non-financial reports in a format that I understand in Excel.”

Ian Weight  
RAM Enterprises

# Sage 100 ERP Intelligence Reporting

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## Features and Functionality

Sage 100 ERP Intelligence Reporting has four modules for purchase depending on your reporting requirements:

### Report Viewer

- Run existing reports, in real time, when you want them
- Your results are delivered in Excel with the ability to drill down further with the click of a button
- Parameters can be set at the time of running your report

### Report Manager

The Report Manager user license allows you to do everything the Report Viewer user can do as well as:

- Edit and customize your standard report templates and save them for future use
- Create new reports to suit your business requirements
- Sort, drill down, and aggregate your data
- Automatically distribute reports to anyone who needs them on the platform they require i.e. send reports to a file, publish to an intranet site, or send by email with automated report distribution
- Set permissions and security for your relevant reports to determine who can view and access which reports

### Report Designer

- The Report Designer gives you two methods to create and control your financial reports depending on your Excel knowledge
- Includes predefined layouts for Income Statement, Balance Sheet, and Trial Balance
- Enhances your Excel experience and offers you maximum control and flexibility over your financial report layouts
- Reporting Trees allow you to model a reporting structure and view your organization in many different ways
- Financial reporting only
- Requires Microsoft Excel 2007 and above

### Connector

- Access and consolidate information from multiple sources
- Allows for:
  - Multicompany consolidations
  - Creation of new reports on any part of your Sage 100 ERP system
  - Connectivity to unlimited ODBC databases

## About The Sage Group plc

We provide small and medium sized organisations with a range of easy-to-use, secure and efficient business management software and services - from accounting and payroll, to enterprise resource planning, customer relationship management and payments. Our customers receive continuous advice and support through our global network of local experts to help them solve their business problems, giving them the confidence to achieve their business ambitions. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 12,700 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia and Brazil. For further information please visit [www.sage.com](http://www.sage.com)

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